

## LETTER FROM THE FOUNDER AND CEO

Nahua's mission is to produce cacao and fine chocolates, of select single-origin quality, that has a positive impact on people and the planet. Nahua supplies award-winning cacao to chocolatiers around the globe, helping them win Gold and Silver medals at the International Chocolate Awards. In 2018 Nahua's chocolates were recognized by the International Chocolate Awards.

Towards the end of 2016, Hurricane Otto seriously affected the cacao plantations of Upala and Guatuso. Nahua has since committed to cacao forest recovery and restoration activities, and as a result farmer yields are continuing to rise.

Our Cacao Renovation Program continues to train farmers in sustainable cacao farming practices, helping them manage more resilient cacao farms and grow their own income from increased cacao production.

We strive to grow equitably and in partnership alongside our network of smallholder cacao farming families.

Nahua's team looks forward to further expanding its social and environmental impact among smallholder cacao farmers and welcomes you to learn more about our important work.

Juan Pablo Büchert / Founder and CEO

#### **NAHUA PILLARS**

QUALITY - ORIGIN - SOCIAL IMPACT

#### CACAO

Working directly with top selected farmers, we procure our beans fresh and manage a meticulous post-harvest process in the idyllic Costa Rica climate to consistently achieve award winning cacao.





#### CHOCOLATE BARS

Our chocolates are produced with unique single-origin Trinitario cacao beans nurtured to their full-bodied flavor potential. We then add a rich variety of natural ingredients to our bars to provide a unique gourmet experience.



### IMPACT INDICATORS

Nahua draws from the IRIS catalog to track and report impact and performance indicators to monitor program activities with smallholder farming communities. The table below summarizes Nahua's key impact indicators.

Area	Nahua Indicator	IRIS ID	2015	2016	2017	2018
Social	Smallholder farmers within network (individual)	[PI16371]	242	199	205	414
	Smallholder farmers within network that are female (individual)	[PI1728]	46	45	54	98
	Total full-time employees (individual)	[018869]	5	11	10	10
Environmental	Area under cacao cultivation and protected from deforestation (hectare)	[PI7403]	460	378	390	787
	Sustainably produced raw material purchased directly from smallholder farmers (kilogram)	[PI7852]	169,194	138,671	108,316	290,586
	Volume of raw material produced (kilograms/hectare/year)	[PI7852]	368	367	278	369
Financial	Smallholder farmer family members supported with increased family incomes (individual)	[PD5752]	968	796	820	1,658
	Average payments made to smallholder farmers per hectare (USD/hectare/year)	[PI7852]	348	343	251	365
	Total value of raw material purchased from smallholder farmers (USD)	[PI7852]	159,994	129,774	98,673	287,650

\*2016 and 2017 raw material purchase numbers decreased as a result of the types of impact felt from Hurricane Otto.

# CACAO RENOVATION PROGRAM & STANDARDS

Nahua's Cacao Renovation Program provides smallholder farming families with the knowledge and the tools they need to renew their abandoned and underproductive cacao forests. By encouraging sustainable and regenerative cacao farming practices, farmers can increase long-term productivity of their cacao resulting in improved livelihoods for families.

Nahua's renovation program monitors performance indicators and identifies areas for improvement to achieve more productive yields and increased incomes for farmers. Nahua promotes a regenerative approach to cacao farming that helps enrich soils, preserve carbon stocks, boost biodiversity, protect watersheds and support a healthy ecosystem that is more resilient to climate-change.



Nahua is proud to form part of Essential Costa Rica, a network of companies that promotes values such as sustainability and environmental awareness to the rest of the world.



Nahua's B Corp certification status reflects a commitment to rigorous standards of social and environmental performance, accountability and transparency.



The Nahua indicators are published under the IRIS registry, a catalog of metrics used to measure social, environmental and financial performance.

Nahua is committed to responding to the United Nations call to action set forth by the **Sustainable Development Goals.** 

Nahua's reporting communicates the impacts on target SDG goals, revealing how the company is contributing to help solve both global and local problems. As part of our business model we are committed to addressing the following SDGs.













#### **NAHUA AWARDS**



At the 2018 International Chocolate Awards Nahua won 12 awards and was the most acclaimed company in Central America.



In 2017 Nahua was selected as one of the world's top 50 fine flavor cacao varieties at the International Cocoa Awards.

